

Business Information Report

This report prepared by Huaxia D&B China is sent to answer your inquiry on:

Shine Imp. And Exp. Co., Ltd.

D-U-N-S: 54-299-8319

Prepared for : Pujiang Xuan Ming Import and Export Co., Ltd.
Subscriber Key : 927161128
Delivery Date : May 06,2019
Printed on : May 06,2019

Inquiry Date : Apr 30,2019
Inquiry Subject : 浦江轩铭进出口有限公司
Inquiry Address : 浦江县黄宅镇张官村六区11号 浦江县
Inquiry Phone/Fax : (P)0579-84230670 (F)0579-85100579
Inquiry Reference : CS Dept.

HDBC Compliance Report Updated to Version 6.0!

In Jun. 2016, Huaxia Dun & Bradstreet China completed a major update to the entire product family of Compliance Report, optimizing scope of information retrieval, content architecture and appearance design to deliver more professional and friendly experience to users.

The updated Version 6.0 encompasses China Business Compliance Report, China Business Consolidated Assessment Report and China Association Compliance Report, which helps companies understand business partners' compliance risks in a fast and objective manner, adapt to complex regulatory environments and uncertainties to avoid potential adverse influences and losses.

• **Highlights:**

- **Complete screening:** identify regulatory compliance risks by screening adverse media information and public records through multiple local and international channels.
- **Precise positioning:** identify potential compliance risks of target groups and their affiliates through screening their litigation records and adverse media coverage.
- **Rapid judgment:** help clients identify risk points of partners with risk signals and make business decisions based on our prevention and improvement advices out of professional judgment.
- **Holistic analysis:** evaluate credit risks while screening compliance risks, to give clients multi-faceted insights of potential partners to facilitate their business decision.

To subscribe the new version, please contact your customer representatives or call 400-820-3536.

Copyright © 2011-2016 Shanghai Huaxia Dun & Bradstreet Business Information Consulting Co., Limited

THIS REPORT MAY NOT BE REPRODUCED IN WHOLE OR IN PART IN ANY FORM OR MANNER WHATSOEVER

This report, furnished pursuant to contract for the exclusive use of the subscriber as one factor to consider in connection with credit, insurance, marketing or other business decisions (in no event shall any report be used for credit or insurance to be used primarily for personal, family, or household purposes, or for employment), contains information compiled from sources which

Shanghai Huaxia Dun & Bradstreet Business Information Consulting Co., Limited (Huaxia D&B China) does not control and whose information, unless otherwise indicated in the report, has not been verified. In furnishing this report, Huaxia D&B China in no way assumes any part of the user's business risk, does not guarantee the accuracy, completeness, or timeliness of the information provided, and shall not be liable for any loss or injury whatever resulting from contingencies beyond its control or from negligence.

Business Information Report

Shine Imp. And Exp. Co., Ltd.

Report compiled May 06,2019

IDENTIFICATION & SUMMARY

Identification

Company Name	Shine Imp. And Exp. Co., Ltd.
Official English Name	Yes
Chinese Name	浦江轩铭进出口有限公司
DUNS® Number	54-299-8319
Address	No. 11, District 6, Zhangguan Village, Huangzhai Town, Pujiang County Jinhua Zhejiang
Postal Code	322204
Address (Chinese)	浦江县黄宅镇张官村六区11号 金华市 浙江省
Telephone	0579 84230670
E-mail	178128006@qq.com
Type of Business	A limited company
Year Started	2009
History	Clear (Complete Shareholder(s) and management information)
Exports	Yes
Employees	5 (Total)
Principal	Sheng ZHANG / Executive Director / General Manager
US SIC Code	4731 0100
Primary Business	Transportation agents and brokers

Risk Summary

RISK EVALUATION

EMMA Score	6
D&B Rating	EE3(PRV. EE2)
D&B PAYDEX®	86

LEGAL EVENTS

Litigation Records	0
--------------------	---

PRINCIPAL INFORMATION

Principal(s)	3
--------------	---

PAYMENT INFORMATION

Trade References	11
------------------	----

COMPANY KEY EVENTS

History Changes	1
Media Records	0

FINANCIAL SUMMARY

Registered Capital	RMB 500,000
--------------------	-------------

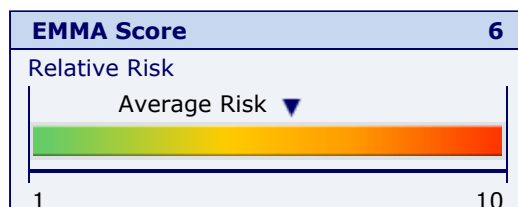
CURRENCY

All monetary amounts quoted in this report are shown in Renminbi(RMB) unless otherwise stated.

REMARK

"-" stands for "Insufficient information" or "No comments".

Risk Assessment



D&B Rating	EE3 (Previous EE2)
Financial Strength	EE (Registered Capital 450,000 - 649,999)
Composite Appraisal	3 Fair

PAYDEX of This Business 86



Late Payment Risk: **Low**

Payment Avg. **12 days sooner than terms**

EMMA Score predicts the possibility of a business in perilous status of instability or unreliability, such as poor financials, delay payment, stale inventory, abnormal operational status, etc., it is based on a scale of 1 (the lowest risk) to 10 (the highest risk). Subject's EMMA score is '6', indicating Average Risk.

D&B Rating assesses enterprises' financial strength and credit condition and determines their credibility. Subject's D&B Rating is EE3 (indicating Financial Strength: Registered Capital 450,000 - 649,999) and its composite credit appraisal is 3 (Fair).

D&B PAYDEX® is obtained according to enterprises' historical payment habit. Subject's PAYDEX® is '86', which shows 12 days sooner than terms on average and indicates the Low Risk of Late Payment.

Company Overview

Subject is mainly engaged in import and export business. It was established in 2009. Currently, subject owns around 5 staff.

Current Investigation

On May 06, 2019, Legal Representative Mr. Sheng Zhang (Tel: 1396795****) submitted operational and historical data in this report. Other information was obtained from a third-party source and last investigation.

Generally in China, the information in our reports is collected and validated through telephone interview with subject, review of public websites of the business and acquisition of data that is publicly available by the Chinese Government.

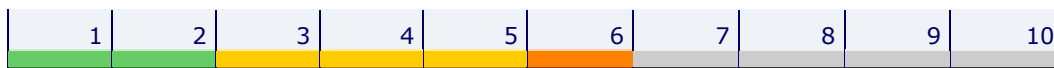
History Changes

Date Event

— Integration of Three Licenses

RISK ANALYSIS

EMMA Score



EMMA Score Analysis

Subject's EMMA score is mainly impacted by the following risk drivers:

- Subject is a limited company, which is classified as a lower risk type of business.
- Subject has an employee size of 5, which is in the smaller range level, indicating a higher risk level.
- Subject's registered capital is RMB 500,000, which is in the lower level range, indicating a higher risk.
- Subject/Industry PAYDEX® shows payment behaviour of the company/industry is good, indicating lower risk.

EMMA Score

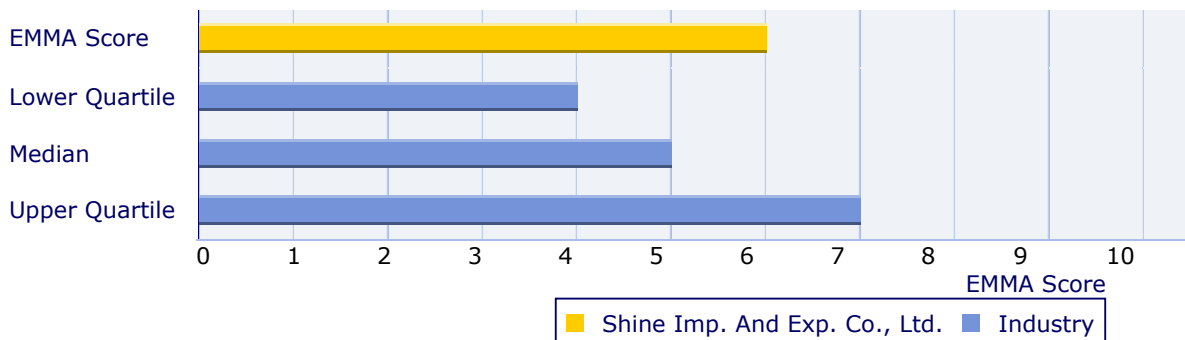
6

By evaluating all risk factors, the company is assigned with EMMA score of "6", indicating "Average Risk".

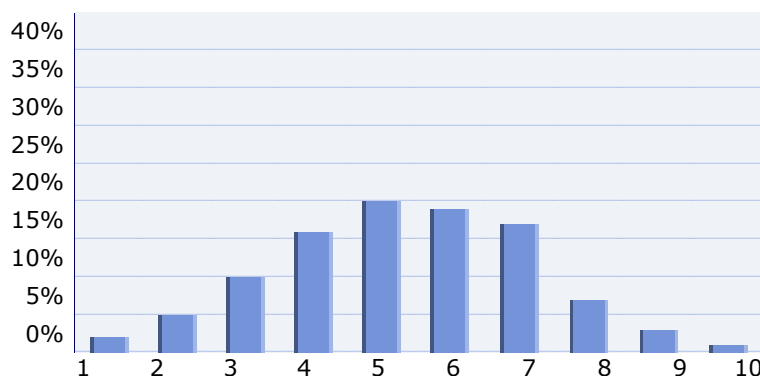
Industry Norm Grouping

Industry Group SIC	4731
Industry Group Description	Freight transportation arrangement
Industry Group EMMA Score Quartile Values	Lower Quartile 4 Median 5 Upper Quartile 7

Company Risk Vs Industry Norm Chart



Distribution of EMMA Score in Huaxia D&B China's Database



Score Distribution	
1	2%
2	5%
3	10%
4	16%
5	20%
6	19%
7	17%
8	7%
9	3%
10	1%

Note: please refer to the report appendix for the principle and major factors of Huaxia D&B China EMMA Score.

Risk Assessment Matrix

PAYDEX	Risk Range		
	Low (EMMA 1 - 3)	Medium (EMMA 4 - 7)	High (EMMA 8 - 10)
PAYDEX ≥ 80	AA	BA (Subject lies in this group)	CA
80 > PAYDEX ≥ 60	AB	BB	CB
PAYDEX < 60	AC	BC	CC

Interpretation and Analysis of Risk Assessment Matrix

Classifications	Risk Level	Description	Credit Policy
Quality group	AA->AB	Business is sound, and the bills are paid promptly with good credit reputation.	Favorable credit policy can be granted with automatic approval.
Medium risk group	BA->BB->AC	Business is operated under medium risk, and some delay payment behaviors exist.	Appropriate credit policy is suggested with some manual review.
High risk group	CA->BC->CB	Business is operated under high risk, and some severe delay payment behaviors exist.	Relatively strict credit policy is suggested with detailed manual review.
Monitoring group	CC	Business is run under high risk or with high possibility of windup, and the bills are unable to be paid in time.	Avoid credit sales. Cash settlement is suggested.

*Risk levels are listed in order of risk from low to high.

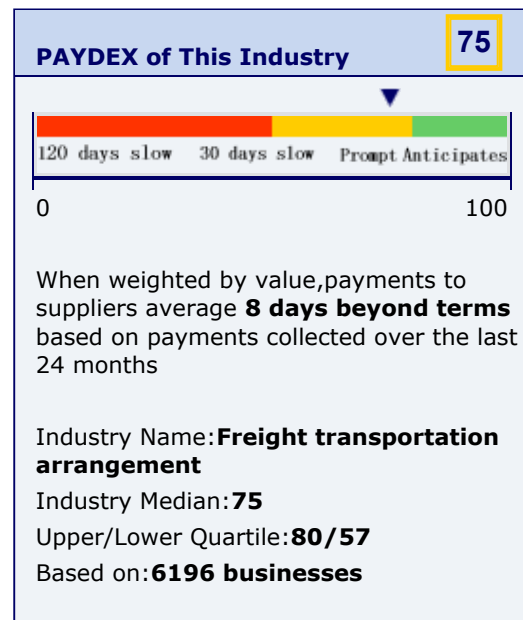
According to the Risk Assessment Matrix, subject is rated as "BA", which represents the subject belongs to the medium risk group:

- The risk level of the subject is medium, which reveals its business risk is at the average level amid all Chinese enterprises;
- The PAYDEX® of subject/industry indicates that most of the bills are paid promptly, rarely with any delay, and the credit reputation of subject/industry is decent;
- Conclusion: Subject's business is operated at the average level and its business risk is also at the average level, while subject/industry has the good credit reputation. It paid most of the bills promptly, rarely with any delay. Thus subject belongs to the medium risk group, and it is recommended to be granted relatively favorable credit policy after a manual review of the subject based on its capacity, internal policy and risk tolerance.

TRADE PAYMENTS

D&B PAYDEX®

The D&B PAYDEX® is a unique indicator of payment performance weighted by the monetary value of the payment experiences as reported to D&B by trade references. A detailed explanation of how to read and interpret PAYDEX values can be found in the Appendices section of this report.



D&B PAYDEX® Key

■	High risk of late payment (average 30 to 120 days beyond terms)	■	Medium risk of late payment (average 30 days or less beyond terms)	■	Low risk of late payment (average prompt to 30+ days sooner)
---	---	---	--	---	--

Trade Payment Information

Trade Payment Experiences Summary

Value Bands - Now Owes RMB	No. of Exp	Sum of Now Owes RMB	Within Terms	1-30 Days	31-60 Days	61-90 Days	91+ Days
>10,000,000	0	0	0%	0%	0%	0%	0%
1,000,000 - 9,999,999	0	0	0%	0%	0%	0%	0%
500,000 - 999,999	0	0	0%	0%	0%	0%	0%
100,000 - 499,999	0	0	0%	0%	0%	0%	0%
50,000 - 99,999	0	0	0%	0%	0%	0%	0%
<50,000	11	80,000	57.14%	35.71%	7.15%	0%	0%
TOTAL	11	80,000	57.14%	35.71%	7.15%	0%	0%

Note: Above Trade Payment Experiences Summary is derived by analysis trade payment experiences details within 24 months.

Trade Payment Experiences Details (Max. 100 records displayed)

(Amounts may be rounded to the nearest figure in prescribed ranges)

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale
May 06,2019	Prompt	1,000,000	0	0	Cash	--
May 06,2019	Prompt	300,000	0	0	Cash	--
Apr 07,2019	Prompt/Slow 30+	15,000	2,500	1,000	Net 30	--
Dec 02,2018	Slow 30-60	15,000	7,500	7,500	Net 30	--
Nov 04,2018	Prompt/Slow 30+	15,000	7,500	2,500	Net 30	--
Sep 09,2018	Prompt	15,000	15,000	0	Net 30	--
Aug 05,2018	Prompt	5,000	5,000	0	Net 30	--
Jul 08,2018	Prompt	15,000	2,500	0	Net 30	--
Jul 31,2017	Slow 30-90	15,000	15,000	15,000	Net 30	--
Jun 24,2017	Prompt/Slow 60+	15,000	15,000	7,500	Net 30	--
May 31,2017	Slow 30+	10,000	10,000	7,500	Net 30	--

Note: The above payment record reflects how accounts are paid in relation to the terms granted. Slow-30, for example, indicates a 30 day term where 30 additional days are taken. In some instance, payment beyond terms can be the result of disputes over merchandise, lost invoices, etc

HISTORY

Registration

Registration Date	Nov 24,2009
Registered At	Pujiang County Market Supervision Administration
Unified Social Credit Identifier	9133072669704466XX
License Expiry Date	Nov 23,2019
Enterprise Registration Status	In good standing
Enterprise Management Status	Normal opening
Registered Capital	RMB 500,000
Paid-up Capital	RMB 500,000
Business Started	2009
Type of Business	a limited company
Registered Address	No. 11, District 6, Zhangguan Village, Huangzhai Town, Pujiang County
Legal Representative	Sheng Zhang
Business Scope	Import and export of goods and technology import and export (except for items prohibited by laws and administrative regulations; items subject to laws and administrative regulations may be operated only after obtaining a permit).

Shareholder(s)

Shareholding Structure

Name	Region/Country	Shares	Investment Mode	Paid-Up Rate
Huanjun Zhang 张环军	China	40.00%	Cash	fully paid
Sheng Zhang 张胜	China	60.00%	Cash	fully paid
Total		100%		

Above registration information was obtained from official registry source on May 06,2019 .

Comment:

- The 2017 annual report of subject is published on May 23,2018 .
- The type of business of subject is a limited liability company (invested or held by a natural person) .
- According to the annual report of subject published on May 23,2018 , subject's registered capital has been fully paid.

History Changes**Integration of Three Licenses**

From: Business Registration No.: 330726000020379
National Organization Code: 69704466X
Tax No.: Not obtained

To: Unified Social Credit Identifier:
9133072669704466XX

History Summary

Subject was founded in 2009, Sheng Zhang acted as the legal representative. Registered capital is RMB 500,000 at present.

PRINCIPALS**Principal(s)****Sheng ZHANG - Executive Director / General Manager/Legal Representative****张胜**

Gender Male
Year of Birth 1979
Nationality China
Started with Subject 2009
Activity Status Yes
Area of Responsibility Overall management
Related Working Experience 5 Year+

Employment History

Period	Company	Last Position Held
2001-2002	Hengdian Import and Export Co., Ltd. First Branch	
2002-2008	Dongyang Shuntong Trade Co.,Ltd.	

Quanbao CHEN - Financial manager**陈权宝**

Gender Female
Nationality China
Started with Subject 2009
Related Working Experience 5 Year+

Employment History

Period	Company	Last Position Held
2001-2002	Hengdian Import and Export Co., Ltd. First Branch	

Huanjun ZHANG - Supervisor**张环军**

Gender Male

Nationality China

OPERATIONS**Line of Business**

Subject is mainly engaged in import and export business.

US SIC Code 4731 0100 Transportation agents and brokers

Subject is entitled to independent import and export rights.

Annual Output Value

Product Name	Output Value	Year
Women's pajamas	USD 286,990	2018
Sulfurized black	USD 121,350	2018

Purchasing**Purchase Territory**

Area	Percent	Region/Country
Domestic	100%	Zhejiang Shandong

Purchasing Terms

Terms	Percent
Agreement/Contract basis	-
Partial Advance	-
L/C	-

Purchasing Settlement Method

Settlement Method	Percent
T/T	
L/C	

Major Suppliers

Area	Name	DUNS
Domestic	Shandong Delaiya Environmental Protection Material Co., Ltd.	54-255-1560
Domestic	Zhejiang Shuangxiang Automobile Parts Manufacturing Co.,Ltd.	52-985-3055
Domestic	Pujiang County Junyu Clothing Co., Ltd.	

Selling**Sales Territory**

Area	Percent	Region/Country
Overseas	100%	India South America Bangladesh Israel

Selling Terms

Terms		Percent
Agreement/Contract basis	-	-
Partial Advance	-	-
L/C	-	-

Selling Settlement Method

Settlement Method	Percent
T/T	
L/C	

China Customs Import and Export Data

HS Code	611430 other knitted or crocheted clothes (chemical fibers)
HS Code	620193 men's down cotton wadded jackets and anoraks (chemical fibers; down ski jackets, wind-jackets and similar products)
HS Code	611212 knitted or crocheted sports wear (synthetic fibers)
HS Code	870830 Mounted brake linings of motor vehicles
HS Code	940490 Other articles of bedding & similar furnishing stuffed with feather or down

HS Code's full name is International Convention for Harmonized Commodity Description and Coding System, which is a multipurpose international trading commodity classification catalog. Abbreviation: Harmonized System, i.e. HS. The above HS Code are listed based on products of subject that have the top 5 import/export values in the latest 12 months.

Customs Rating: general credit enterprise

Transport Type

	2015	2014	2013
Import	-	-	River-Sea Transportation
Export	Air Transport,River-Sea Transportation	River-Sea Transportation	Air Transport,River-Sea Transportation

Trade Type

	2015	2014	2013
Import	-	-	Ordinary Trade
Export	Ordinary Trade	Ordinary Trade	Ordinary Trade

Import & Export Value

	2015	Change%	2014	Change%	2013
Import	-	-	-	-	USD 5,222
Export	USD 342,608	-10.45%	USD 382,600	-57.72%	USD 904,994

Main Import & Export Country/Region

Import Country/Region	Export Country/Region
-	India South America Bangladesh Israel

The above data are provided with the authorization of China General Administration of Customs.

Employees

Employee Size

Type	Number
Total	5
Sales Person	2
Administrative Staff	1
Financial Staff	1
Technician	1

The above are approximate staff numbers.

Operations Summary

Subject is mainly engaged in import and export business. Subject is entitled to I/E Rights. Subject's products 100% are exported. Export country/region mainly include India, South America, Bangladesh and Israel. Its selling settlement methods include T/T, L/C. 100% of subject's purchasing is conducted in domestic market. Subject's major suppliers include Shandong Delaiya Environmental Protection Material Co., Ltd., Zhejiang Shuangxiang Automobile Parts Manufacturing Co.,Ltd. and etc. Purchasing settlement methods are usually based on T/T, L/C.

Location

Principal Place of Business

Location Description	A residential/commercial area
Land Area	96 sqm
Used as	Office
Occupation Type	Rents

Other Place of Business

Type	REGISTERED ADDRESS
Address	No. 11, District 6, Zhangguan Village, Huangzhai Town, Pujiang County

FINANCE & BANKING

Finance

Please note that any financial information (such as financial statements) included in this report was obtained with the company's consent or from the stock exchange. If no financial information is provided in this report, it is because the company did not provide its consent to have such information disclosed. Pursuant to the Interim Regulations on the Public Disclosure of Enterprise Information, issued by the State Council and effective from 1 October 2014, companies will no longer be required to submit their financial statements to the Administration of Industry and Commerce (AIC). Instead, only limited financial figures of the company will be reported to the AIC, and such figures will be made available in reports only if the company itself has consented to the disclosure of such financial figures. These new requirements affect all company financial information for the 2013 financial year and onward, and as such, financial statements should no longer be available in any reports for the 2013 financial year and onward, unless the company itself has provided such statements and consented to the disclosure of such statements, or the company's financial statement has been published on a stock exchange.

Financial Comments

- Subject's financial information is not disclosed.

Banking

The company maintains relationship(s) with the following bank(s) in China:

Bank of China, Pujiang County Branch

A/C:850039861408091001

INDUSTRY ANALYSIS

Industry Highlights

Date	May 30, 2018
Source	Statistics Authorities
Detail	<p>In 2017, the growth in the total amount of social logistics steadily increased. The total amount of social logistics throughout the year was RMB 252.8 trillion, up 6.7% year on year; that of industrial product logistics was RMB 234.5 trillion, up 6.6% year on year (up 0.6% in the growth rate); that of imported goods logistics was RMB 12.5 trillion, up 8.7% year on year (up 1.3% in the growth rate); that of agricultural product logistics was RMB 3.7 trillion, up 3.9% year on year (up 0.8% in the growth rate); that of renewable resource logistics was RMB 1.1 trillion, down 1.9%; and that of unit & resident goods logistics was RMB 1.0 trillion, up 29.9%.</p> <p>In 2017, the ratio of total social logistics costs to GDP declined slightly. The total costs of social logistics throughout the year were RMB 12.1 trillion, up 9.2% year on year (lower than that in the growth rate of the total amount of social logistics and GDP current price); that of transport were RMB 6.6 trillion, up 10.9%(up 7.6% in the growth rate over the same period of last year); that of storage were RMB 3.9 trillion, up 6.7% (up 5.4% in the growth rate); and that of management were RMB 1.6 trillion, up 8.3% (up 2.7% in the growth rate). In 2017, the ratio of total social logistics costs to GDP was 14.6%, down 0.3% over the same period of last year.</p> <p>In 2017, the total revenue of the logistics industry grew rapidly. The total revenue of the logistics industry was RMB 8.8 trillion, up 11.5% year on year (up 6.9% in the growth rate over the same period of last year).</p>
Date	Jun 30, 2017
Source	Statistics Authorities
Detail	<p>In 2016, the logistics operation was stable and the total growth rate of social logistics increased slightly. The ratio of total social logistics costs to GDP was 14.9%, down 1.1 percentage points compared with that in 2015. The total income of logistics industry in 2016 was RMB 7.9 trillion, up 4.6% compared with that in 2015.</p> <p>In 2016, the total social logistics amounts showed a steady growth trend. National social logistics amounts totaled RMB 229.7 trillion, up 6.1% year on year, with a growth rate increasing by 0.3 percentage point compared with that in 2015. From the perspective of composition, industrial goods logistics amounts totaled RMB 214.0 trillion, up 6.0% year on year, with a growth rate down 0.1 percentage point over the previous year calculated at comparable prices; the imported goods logistics amounts totaled RMB 10.5 trillion, up 7.4% and increasing by 7.2 percentage points; the agricultural product logistics amounts totaled RMB 3.6 trillion, up 3.1% and falling by 0.8 percentage point; the renewable resources logistics amounts totaled RMB 0.9 trillion, up 7.5%, down 11.5 percentage points; and the total amounts of units and resident goods logistics was RMB 0.7 trillion, up 42.8%, and increasing by 7.3 percentage points.</p> <p>The total costs of social logistics in 2016 was RMB 11.1 trillion, up 2.9 percent year on year, with a growth rate of 0.1 percentage point higher than that in 2015, which was obviously lower than that of the total social logistics amounts and GDP. Transportation costs were RMB 6.0 trillion, up 3.3%, with a growth rate increasing by 0.2 percentage point compared with that in 2015; storage costs were RMB 3.7 trillion, up 1.3%, and down 0.3 percentage point; and management costs RMB 1.4 trillion, up 5.6% and increasing by 0.6 percentage point.</p>

PUBLIC RECORDS

Litigation Records

As of May 06,2019 , HDHC has searched the China Court website, website of local court in the place where subject is located, major domestic courts websites as well as our internal China court database, but no related court records can be found against the subject within 5 years.

Remark: The above mentioned channels are currently publicly available ones to search for the court records against China enterprises. However, due to lack of a centralized database in mainland China that covers all Chinese enterprises' litigation records, partial cases against subject might not be available.

Media Records

As of May 06,2019 , no related media records can be found against the subject within 2 years.

APPENDICES

HDBC EMMA Score

D&B EMMA Score (Emerging Market Mediation Alert Score) is a risk assessment model developed for emerging market countries. It is a score developed by data profiling approach and statistical modeling, which predicts the possibility of a business in perilous status of instability or unreliability, such as poor financials, delay payment, stale inventory, abnormal operational status, etc. The EMMA Score provides you with a quick assessment of a business' risk standing, and when used together with other information, allows you to make better risk decisions.

The EMMA Score is based on a scale of 1 to 10, where 1 represents a lower risk and 10 a higher risk.

EMMA Score for China is initially rolled out in May 2009, derived from the sample analysis of millions of company records. When using the Score to make individual applicant decisions, a customized version of this table based on an analysis of the Score against your customer account portfolio is recommended. It does not necessarily mean doing business with a company, which is assigned with higher Risk Score, will result in increased risk.

Considering the particularity of Chinese business environment and in order to make EMMA Score analyze and reflect risk factors of Chinese enterprises more appropriately, HDBC conducted an optimization and adjustment toward EMMA Score in the first half of 2012, combined PAYDEX® to appraisal model as an important risk evaluating dimension and will try harder to deeply reflect the internal factors of enterprise risk. The optimized EMMA Score makes the scores more scientifically and effectively reflect the risk characteristics of current China as an emerging market and more objectively and deeply reflect risk level of Chinese enterprises.

EMMA Score for China is calibrated on regular basis following D&B Global Modeling Methodology that captures business environmental change in China caused by macro economy shift and particular systematic events.

HDBC EMMA Score Commentary

Risk Range	EMMA Score	% of Report in Database	% of High Risk Business	Commentary
Low Risk Scores	1-3	28.9%	5.7%	Lower Risk Range
Medium Risk Scores	4-7	56.7%	9.1%	Average Risk Range
High Risk Scores	8-10	14.4%	36.4%	High Risk Range

The Key Drivers of the EMMA Score include the following:

Business Information

- Business Type
- Line of Business
- Employee Size
- Sales Territory
- Registered Capital
- Year of Establishment
- History Status
- Property Ownership

Geographical Information

- Region & Province

Public Record

- Number of Negative Record

Payment Information

- Percentage of Overdue Payment
- Company/Industry PAYDEX®

EMMA Score Application

- *Low EMMA Score* - May proceed to process the applicant quickly with minimal or no manual review depending on the extent of score validation analysis.
- *Medium EMMA Score* - Medium Risk Scores - Recommend a manual review of the applicant based on the applicant's capacity, your internal policy and risk tolerance.
- *High EMMA Score* - High Risk Scores - Requires thorough manual review of potential decline, or approval depending on the applicant's capacity, your internal policy and risk tolerance.

Sample Data Analysis of Risk Assessment Matrix Database

Risk Matrix Sample Distribution

PAYDEX	Risk Range		
	Low	Medium	High
PAYDEX ≥ 80	13.6%	12.6%	0.5%

80>PAYDEX>=60	15.2%	28.7%	1.7%
PAYDEX<60	0.1%	15.4%	12.2%

Possibility of High Risk Enterprise

PAYDEX	Risk Range		
	Low	Medium	High
PAYDEX>=80	5.8%	8.4%	9.1%
80>PAYDEX>=60	5.6%	8.4%	14.5%
PAYDEX<60	5.6%	11.1%	40.4%

Interpretation and Analysis of Risk Assessment Matrix

Classifications	Risk Level	Description	Credit Policy
Quality group	AA->AB	Business is sound, and the bills are paid promptly with good credit reputation.	Favorable credit policy can be granted with automatic approval.
Medium risk group	BA->BB->AC	Business is operated under medium risk, and some delay payment behaviors exist.	Appropriate credit policy is suggested with some manual review.
High risk group	CA->BC->CB	Business is operated under high risk, and some severe delay payment behaviors exist.	Relatively strict credit policy is suggested with detailed manual review.
Monitoring group	CC	Business is run under high risk or with high possibility of windup, and the bills are unable to be paid in time.	Avoid credit sales. Cash settlement is suggested.

*Risk levels are listed in order of risk from low to high.

Risk Assessment Matrix is the tool for investigating the insight of subject combined with EMMA Score and PAYDEX®. EMMA Score can indicate the risk level of subject. With the help of PAYDEX®, one can also further analysis subject's risk and find out the internal factors causing risks based on the payment records of subject. In summary, the assessment matrix can make further insightful analysis towards the enterprises with similar EMMA Scores.

When using EMMA Score and Risk Assessment Matrix, the combination of other information, such as internal assessment policy of enterprise, commercial information provided by HDBC, and feedback from the people who directly contacts with subject, etc., is recommended. With these information, it will allow you to be more convenient to make risk decisions.

D&B Rating

D&B Rating Interpretation Tables

Financial Strength			Composite Credit Appraisal				
Tangible Net worth	Registered Capital	Renminbi (RMB)	Strong	Good	Fair	Limited	Undetermined
5A	5AA	> 450,000,000	1	2	3	4	-
4A	4AA	85,000,000 - 449,000,000	1	2	3	4	-
3A	3AA	8,500,000 - 84,999,999	1	2	3	4	-
2A	2AA	6,500,000 - 8,499,999	1	2	3	4	-
1A	1AA	4,500,000 - 6,499,999	1	2	3	4	-
A	AA	2,500,000 - 4,499,999	1	2	3	4	-
B	BB	1,750,000 - 2,499,999	1	2	3	4	-
C	CC	1,000,000 - 1,749,999	1	2	3	4	-
D	DD	650,000 - 999,999	1	2	3	4	-
E	EE	450,000 - 649,999	1	2	3	4	-
F	FF	300,000 - 449,999	1	2	3	4	-
G	GG	200,000 - 299,999	1	2	3	4	-
H	HH	< 200,000	1	2	3	4	-

Alternate Ratings	Explanation					
N	Financial Strength is negative			3	4	-
O	Financial Strength is undisclosed	1	2	3	4	-
NB	New Business: Less than 24 months	1	2	3	4	-
NQ	Out of Business: Business has ceased to trade				4	
BR	Branch or division location					
INV	Investigation is undergoing					

Explanation of PAYDEX

A score of 80 denotes that payments reported to D&B have generally been made within terms. Scores over 80 indicate that payments reported to D&B have been made earlier than terms. The chart below outlines the specific 0-100 score and what it means.

D&B PAYDEX®	Payment Habit
100	Anticipate
90	Discount
80	Prompt
70	15 days beyond terms
60	22 days beyond terms
50	30 days beyond terms
40	60 days beyond terms
30	90 days beyond terms
20	120 days beyond terms
0-19	Over 120 days beyond terms
UN	Unavailable




Customs Rating

On March 3, 2018, General Administration of Customs of the People's Republic of China published the announcement of the implementation of 'Customs Enterprise Credit Management Measures of the People's Republic of China'. From May 1, 2018, the customs recognize the certified enterprises, general credit enterprise and dishonest enterprises according to the enterprise integrity. The certified enterprises are divided into high certified enterprises and general certified enterprises.

Please refer to the customs chain link: No. 237 order of General Administration of Customs (Customs Enterprise Credit Management Measures of the People's Republic of China)
<http://www.customs.gov.cn/customs/302249/302266/302267/1471687/index.html>

Customer Service

Customer Service Contact Information

 Web	www.huaxiadnb.com	<i>Our ref: 201904309309300009</i> <i>Your ref: CS Dept.</i>
 Email	enquiry@huaxiadnb.com	
 Telephone	400-820-3536 (Shanghai)	
	400-810-3531 (Beijing)	
	800-830-9032 (Guangzhou)	

Remarks

Whilst Huaxia D&B China attempts to ensure that the information provided is accurate and complete by reason of the immense quantity of detailed matter dealt within compiling the information and the fact that some of the data are supplied from sources not controlled by Huaxia D&B China which cannot always be verified, including information provided direct from the subject of enquiry as well as the possibility of negligence and mistake, HD&B does not guarantee the correctness or the effective delivery of the information and will not be held responsible for any errors or omissions therein.